



Memorandum

DATE: April 15, 2020
TO: KVCOG Member Municipality Participants in the 2020 Calcium Chloride Purchase
FROM: Laura Cyr, Executive Director
RE: Winner of 2020 Calcium Chloride Bid

Vendor bids were opened for our joint purchase of Calcium Chloride on April 9, 2020. The successful bidder this year is Maine Salt Company. Their bid price is **\$596.25 per pallet, delivered** (\$477 per ton) in 1.1 ton pallets.

The contact person(s) to arrange delivery or ask questions about calcium is:

Todd Caron – 207-848-3796
todd@mainesalt.com

Maine Salt Company offers to deliver according to the municipalities' schedule, but requests some flexibility in the delivery so that they may be combined. Maine Salt Company also indicates that they stock Calcium Chloride year round. KVCOG has sent Maine Salt a list of the towns participating in the bid, along with contact names and telephone numbers. When you call, please let Todd know you are part of the *KVCOG Joint Purchase Program*.

Where fuel costs factor in to vendors' ability to offer the KVCOG Joint Purchase competitive pricing, please be as flexible as possible when arranging delivery in order to allow Maine Salt Company to make multiple deliveries within in region at the same time.

Finally, please note that this bid price is good for the amount of Calcium Chloride you order and receive at one time. If you want a partial pallet, or to make a second order, subsequent orders/deliveries will be billed at the market price.

If you have any **questions or comments**, please contact KVCOG at **(207) 453-4258**, or email kraymond@kvkog.org or ggauvin@kvkog.org. Thank you again for your participation in this Joint Purchase.

Sincerely,

Laura Cyr
Executive Director